



SAMPLE PROPOSAL

Dates of Travel



Option 1: Grand Velas Los Cabos, Ambassador 2-bedroom Family Suite



This luxury Los Cabos resort is located between Cabo San Lucas and San Jose del Cabo. It offers the next generation of all-inclusive amenities and facilities, with 307 suites and ocean views. Grand Velas Los Cabos All-Inclusive resort features a wide variety of gourmet restaurants, coffee shop, mezcal and tequila tasting room, wine-based features inspired by the proximity of Mexico's wine region, Convention Center, Spa with hydrotherapy facilities, ocean view Fitness Center with

personal trainers and exercise programs, and three oceanfront pools. Families will enjoy recreational activities, as well as a modern Teens' Club and Kids' Club with arts, crafts, games and more.

Your Ambassador Family Suite Includes:

- 24-hour Personalized Concierge
- 24-hour Suite Service
- Special kid-friendly turndown service
- Welcome beach gift for kids
- Free Dream Art photography session and \$100 USD credit toward 50-photo package (must be reserved in advance)

Suite Amenities:

- King-size bed and two Queen beds
 - Goose down pillows and comforters
 - Bathrooms with jacuzzis
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- Open sleeping and living areas
 - Daily stocked, premium minibar
 - Nespresso Coffee Maker
 - Selection of Te Forte tea
 - Pillow Menu with 5 selections of varying firmness, material and shape
 - Preparation of your suite for rest and relaxation every evening
 - Ideal for 6 adults, 4 adults and 2 children, or 2 adults and 4 children (up to age 15)
 - 1 king bed and 2 queen beds
 - 2,162 sq.ft.
 - Floors: 2-10
 - View: Ocean

All Inclusive Amenities:

- Buffet and/or a la carte breakfast, lunch and dinner,
- Unlimited premium brand domestic and imported wines and spirits
- 24-hour in suite dining, mini-bar in suite,
- Supervised kid's club and pool, teen's club, daytime activities program
- Heated freshwater infinity pool, 3 hot tubs, current hotel taxes, tips and gratuities.
- NOTE: The minimum age for dining at Piaf and Cocina de Autor is 12. For access to Velas 10, Cocina de Autor and Piaf during the evening hours a casually elegant resort attire is required. This includes collared shirts, trousers and closed footwear or dress sandals for men. Dresses, skirts or evening trousers for women. No flip-flops, t-shirts or shorts. Reservations are required at fine dining restaurants.

Dining Options:

- Breakfast, lunch and dinner a la carte or buffet at restaurant Azul
 - Coffee, pastries, and snacks at Amat Café
 - Ceviche and seafood specialties at Cabrilla and Velas 10
 - Dinner à la carte at our 5 signature restaurants: Frida (gourmet Mexican cuisine), Piaf (traditional French cuisine), Lucca (Italian-Mediterranean cuisine), Cocina de Autor (creative-evolutionary cuisine) and Velas 10 (seafood and steaks)
 - Minibar in suite, stocked daily
 - Premium-brand domestic and international beverages at the Sky Sports Bar, Koi Bar, Miramar Bar and throughout the resort
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KEY TAKEAWAYS:

- This property is particularly beautiful with its floral landscaping and luxurious decor
- Extremely family friendly
- This is an All-Inclusive property, yet still very luxurious and elegant
- Really large and beautiful spa area
- Elevated dining experiences (included in the all-inclusive pricing)
- The beach here is not swimmable

Package Price: \$17,218*

*This serves only as a quote and does not guarantee pricing or availability. Package price includes private airport transfers, all-inclusive accommodations as described, all taxes and fees, and cancel for any reason travel protection for future travel credits. Does not include airfare, as Southwest has not yet released flight schedule yet, but Southwest does fly to Los Cabos.

Option 2: Montage Los Cabos, Deluxe Ocean View King & Deluxe Ocean View Queen/Queen (two rooms)



Montage Los Cabos is a 39-acre seaside resort featuring 122 guestrooms, suites and casas along with 52 Montage Residences. The intimate secluded setting on Santa Maria Bay features spectacular views and walk-in beach access. The resort offers its guests highly-personalized, authentic experiences including treatments at the signature Spa Montage as well as an array of fitness offerings. The resort includes three pools and Montage's children's program, Paintbox.

Featuring distinct dining options where travelers can enjoy the region's abundant seafood,

Montage Los Cabos also serves as an excellent venue for corporate meetings and destination weddings embracing the setting's natural splendor.



LOCATION: Buildings throughout the resort

FEATURES: The most expansive views of the Pacific greet you from every vantage point in your Deluxe Ocean View guestroom. Revel in the relaxed elegance of your private getaway.

- Marble bathroom with bathtub plus separate indoor and outdoor showers
- Separate sitting area with 55 inch LED HD television
- Bose Bluetooth speaker
- CD/DVD player available upon request
- One king-size bed and Two Queen size beds respectively
- 895 sq ft each

DÉCOR: Features a variety of native materials and a palette of natural desert tones.

KEY TAKEAWAYS:

- This property is spread out with a variety of low rise buildings (four rooms per building) and restaurants
- Truly a fun experience for the whole family with services and activities available on property through Compass Adventures, such as a private golf course, glamping experiences, etc.
- This resort is the perfect blend between luxury and adventure
- Largest spa in the Baja area
- European Plan pricing does NOT include food or beverage
- The beach here is swimmable and the most popular snorkeling spot in Cabo, access to snorkel gear, kayaks, stand up paddles, etc.

Package Price: \$26,877*

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Option 3: The Cape A Thompson Hotel, Two Queen/Queen Oceanview Rooms



This modern Los Cabos hotel offers guests a beachfront retreat that overlooks El Arco and the Bahia San Lucas horizon. From the sleek poolside lounge to the skygarden terrace, it's a place to revel in the heat of the moment. Set to the pulse of an urban vibe by night, the warm, contemporary lines draw you in, ultimately revealing a reflection of Cabo like no other.

FEATURES: A private balcony, a hanging daybed, custom sateen-woven linens, flat-screen TVs, individually controlled heat and air-conditioning, iron and ironing board, hair dryer, tequila welcome amenity, craft cocktail bar and gourmet minibar, in-room safe.

DÉCOR: A sophisticated blend of mid-century Latin American furniture, leather headboards, and a soft, brown-on-gray color palette.

SIZE: 592 to 678-square foot

Includes daily breakfast buffet for two per room

KEY TAKEAWAYS:

- This property has one of the most unique and beautiful views of the famous Arch
- Luxurious property that also feels modern and fresh
- From the open air lobby to the rooftop bar and restaurants, this property is both elegant and fun
- This beach is walkable, sometimes swimmable and surfable, but not in all areas or in all seasons
- European Plan pricing does not include food and beverage (except for breakfast buffet)

Package Price: \$14,135*

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